

William H. Sawyer
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Education

Education, Training and Performance Improvement
Capella University Minneapolis, MN
Expected completion of Ph.D. of Education, December 2011

Education, Training and Performance Improvement
Capella University Minneapolis, MN
Master of Science, December 2007

Science, Computer Science
University of Southern Mississippi Hattiesburg, MS
Master of Science (Thesis Pending), June 1986

Business, Accounting
Stetson University Deland, FL
Bachelor of Business Administration, June 1984

Experience

2008 – Present **Oracle Corporation** Redwood Shores, CA
Senior Manager, Applications Technology Curriculum

- Managed ATG education resources accounting for \$15 million revenue annually
- Concept and initial presentations on UPK to Murali Subramanian on UPK within E-Business Suite
- Release readiness training for R12 and R12.1 releases
- Created new R12.1 SOA course for E-Business Suite
- Managed the development of and contributed to eleven R12 and R12.1 curriculum projects, including numerous updates

2005 – 2008 **Senior Principal Curriculum Developer**

- Created new R12 XML/BI Publisher course for E-Business Suite
- Created new R12 OA Framework courses for Customizations and Personalizations
- Taught all TTTs, Pilots, and FGTs for ATG courses as requested by Oracle University, including international offerings

2000 – 2005 **Principal Curriculum Developer**

- Created new 11i and R12 OA Framework Building course
- Managed and taught over 2,000 Oracle E-Business Suite software engineers in OA Framework

1997 – 2000

Senior Instructor and Curriculum Developer

- Initially worked with Support's Core Competency Development (CCD) group
- Developed the onboarding plan and trained over 800 E-Business Suite support analysts in a massive bootcamp directed towards Y2K readiness
- CCD was rolled into Oracle University just prior to John Hall's joining Oracle
- Became a Senior Instructor with Oracle University focusing on ATG courses

1997 – 1997

Support Manager

1996 – 1996

Senior Support Analyst

1991 – 1995

Phillip Crosby Associates

Winter Park, FL

Strategic Adviser to the President

- Executive-level adviser to the President of \$100 million training and development organization
- Was trained to teach numerous management and executive-level courses

1988 – 1991

International Strategic Adviser

- Expanded international training organization from 1 site in Brussels to 12 sites in EMEA, APAC, and SAM
- Assisted and advised in the growth of the international business from \$2 million to \$25 million in 6 years

1986 – 1988

Senior International Analyst

Awards and Publications

ASTD 2009 CORE Compliance award
ASTD 2009 Superstar Chapter award
ASTD 2010 Sharing Our Success award for IT Project Implementation
ISPI 2009 Performance Improvement Conference
Oracle Open World 2003, 2005-2008 Conference Presentations
ASTD Measurement, Performance, and ROI Newsletter (2009)

Interests and Professional Associations

Board of Directors, Central Florida ASTD 2005-2009
President, Central Florida ASTD 2008
Vice President, ISPI Capella, 2009-2010
Academy of Management
Academy of Human Resource Development

Internet References

Portfolio: <http://technicaltrainer.org>
LinkedIn: <http://www.linkedin.com/in/billsawyer>
Email: Bill@technicaltrainer.org
